

**Britvic revenue, volume and ARP Q4 2012 - not adjusted for Robinsons and MiWadi double concentrate**

Actual Volume Metrics	Actual		LY (Reported)		Actual Exchange Rate		Constant Exchange Rate	
					% Change on last year		% Change on last year	
	Q4	YTD	Q4	YTD	Q4	YTD	Q4	YTD
<b>Revenue</b>								
GB Carbonates	132.5	517.9	129.8	502.6	2.1%	3.1%	2.1%	3.1%
GB Stills	74.0	321.7	86.1	351.2	-14.1%	-8.4%	-14.1%	-8.4%
<i>GB Total</i>	206.5	839.6	215.9	853.8	-4.3%	-1.7%	-4.3%	-1.7%
International	7.0	29.3	8.1	29.1	-13.6%	0.7%	-13.6%	-0.7%
<i>GB &amp; International</i>	213.5	868.9	224.0	882.9	-4.7%	-1.6%	-4.7%	-1.6%
Ireland	36.7	138.7	44.4	162.8	-17.3%	-14.8%	-8.5%	-9.6%
<i>Group ex-France</i>	250.2	1,007.6	268.4	1,045.7	-6.8%	-3.6%	-5.3%	-2.8%
France	65.8	248.8	64.0	244.7	2.8%	1.7%	13.3%	8.0%
<b>GROUP (£)</b>	<b>316.0</b>	<b>1,256.4</b>	<b>332.4</b>	<b>1,290.4</b>	<b>-4.9%</b>	<b>-2.6%</b>	<b>-1.9%</b>	<b>-0.8%</b>
<b>Average Realised Price ("ARP")</b>								
GB Carbonates	45.9	44.9	45.3	44.5	1.4%	0.9%	1.4%	0.9%
GB Stills	80.2	79.8	76.9	75.4	4.3%	5.9%	4.3%	5.9%
<i>GB Total</i>	54.2	53.9	54.2	53.5	0.1%	0.8%	0.1%	0.8%
International	76.1	76.7	75.7	77.4	0.5%	-0.9%	0.5%	-0.9%
<i>GB &amp; International</i>	54.7	54.5	54.7	54.0	0.0%	0.9%	0.0%	0.9%
Ireland	54.9	54.3	58.9	59.4	-6.8%	-8.6%	3.4%	-3.0%
<i>Group ex-France</i>	54.8	54.4	55.2	54.7	-0.7%	-0.5%	0.6%	0.2%
France	92.7	89.4	91.0	85.6	1.9%	4.4%	12.2%	10.9%
<b>GROUP (£)</b>	<b>60.0</b>	<b>59.1</b>	<b>59.9</b>	<b>58.8</b>	<b>0.2%</b>	<b>0.5%</b>	<b>3.1%</b>	<b>2.2%</b>
<b>Volume - own brand only</b>								
GB Carbonates	288.6	1,154.1	286.5	1,130.5	0.7%	2.1%	0.7%	2.1%
GB Stills	92.2	402.9	112.0	465.6	-17.7%	-13.5%	-17.7%	-13.5%
<i>GB Total</i>	380.8	1,557.0	398.5	1,596.1	-4.4%	-2.4%	-4.4%	-2.4%
International	9.2	38.2	10.7	37.6	-14.0%	1.6%	-14.0%	1.6%
<i>GB &amp; International</i>	390.0	1,595.2	409.2	1,633.7	-4.7%	-2.4%	-4.7%	-2.4%
Ireland	53.4	201.3	55.7	208.1	-4.2%	-3.3%	-4.2%	-3.3%
<i>Group ex-France</i>	443.4	1,796.5	464.9	1,841.8	-4.6%	-2.5%	-4.6%	-2.5%
France	71.0	278.3	70.3	286.0	1.0%	-2.7%	1.0%	-2.7%
<b>GROUP</b>	<b>514.3</b>	<b>2,074.8</b>	<b>535.2</b>	<b>2,127.8</b>	<b>-3.9%</b>	<b>-2.5%</b>	<b>-3.9%</b>	<b>-2.5%</b>