

Britvic revenue, volume and ARP Q3 2012 - not adjusted for Robinsons and MiWadi double concentrate

					Actual Exchange Rate		Constant Exchange Rate	
Actual Volume Metrics	Actual		LY (Reported)		% Change on last year		% Change on last year	
	Q3	YTD	Q3	YTD	Q3	YTD	Q3	YTD
Revenue								
GB Carbonates	123.3	385.4	127.1	372.8	-3.0%	3.4%	-3.0%	3.4%
GB Stills	78.9	247.7	90.0	265.1	-12.3%	-6.6%	-12.3%	-6.6%
International	7.9	22.3	8.0	21.0	-1.3%	6.2%	-1.3%	6.2%
Ireland	29.6	102.3	36.5	118.4	-18.9%	-13.6%	-11.1%	-10.3%
France	60.4	183.5	63.3	180.7	-4.6%	1.5%	4.3%	5.7%
GROUP (£)	300.1	941.2	324.9	958.0	-7.6%	-1.8%	-5.1%	-0.6%
Average Realised Price ("ARP")								
GB Carbonates	45.6	44.5	44.9	44.2	1.6%	0.7%	1.6%	0.7%
GB Stills	79.5	79.7	78.1	75.0	1.8%	6.3%	1.8%	6.3%
International	80.6	76.9	77.7	78.1	3.7%	-1.5%	3.7%	-1.5%
Ireland	53.7	54.2	62.1	59.6	-13.5%	-9.1%	-5.3%	-5.6%
France	92.9	88.5	95.0	83.8	-2.2%	5.6%	6.9%	9.9%
GROUP (£)	60.2	58.9	60.8	58.4	-1.0%	0.9%	1.5%	1.9%
Volume								
GB Carbonates	270.5	865.5	282.9	844.0	-4.4%	2.5%	-4.4%	2.5%
GB Stills	99.3	310.7	115.2	353.6	-13.8%	-12.1%	-13.8%	-12.1%
International	9.8	29.0	10.3	26.9	-4.9%	7.8%	-4.9%	7.8%
Ireland	43.4	147.9	46.4	152.4	-6.5%	-3.0%	-6.5%	-3.0%
France	65.0	207.3	66.6	215.7	-2.4%	-3.9%	-2.4%	-3.9%
GROUP	488.0	1,560.4	521.4	1,592.6	-6.4%	-2.0%	-6.4%	-2.0%