

Britvic plc (“Britvic”)

Q3 Trading Statement to 7 July 2019

“Confident of achieving market expectations for the full year”

Britvic today reports third quarter revenue of £360.1m, a decrease of 1.5% (constant currency and excluding SDIL/SSDT*) on last year. Revenue in GB grew despite the market** declining in value and volume. Brazil and International continued to deliver solid revenue growth, while performance in France and Ireland remained more challenging with a further softening since the half-year.

Simon Litherland, Chief Executive, commented:

“Overall we have delivered a solid performance against a more challenging backdrop in quarter three. We remain confident of achieving market expectations for the full year, underpinned by the strength of our brand portfolio, exciting commercial plans and a tight focus on cost control.”

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Cautionary note regarding forward-looking statements

This announcement includes statements that are forward-looking in nature. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the group to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Except as required by the Listing Rules and applicable law, Britvic undertakes no obligation to update or change any forward-looking statements to reflect events occurring after the date such statements are published.

* Soft Drinks Industry Levy (SDIL) is a levy applied on soft drinks manufacturers in the UK. Sugar Sweetened Soft Drinks Tax (SSDT) is a levy applied on soft drinks manufacturers in the Republic of Ireland.

** GB take-home market data referred to in this announcement is supplied by Nielsen and runs to 6 July 2019.

Quarter Three (“Q3”) reporting period

Britvic GB, Ireland and Britvic International’s third-quarter period runs from 15 April to 7 July 2019. Britvic France, Britvic Brazil and Counterpoint cover the period from 1 April to 30 June 2019. Please note that Britvic Ireland’s volume and ARP exclude the sale of third-party factored brands through Counterpoint.

Next scheduled announcement

Britvic will release its preliminary results on 27 November 2019.

Notes to editors

About Britvic

Britvic is one of the leading branded soft drinks businesses in Europe. The company combines its own leading brand portfolio including Fruit Shoot, Robinsons, Tango, J2O, Teisseire and MiWadi with PepsiCo brands such as Pepsi, 7UP, Arto LIFEWTR and Lipton Ice Tea which Britvic produces and sells in GB and Ireland under exclusive PepsiCo agreements.

Britvic is the largest supplier of branded still soft drinks in Great Britain (“GB”) and the number two supplier of branded carbonated soft drinks in GB. Britvic is an industry leader in the island of Ireland with brands such as MiWadi and Ballygowan, in France with brands such as Teisseire, Pressade and Moulin De Valdonne and in Brazil with Maguary, Bela Ischia and Dafruta. Britvic is growing its reach into other territories through franchising, export and licensing. Britvic's management team has successfully developed the business through a clear strategy of organic growth and international expansion based on creating and building scale brands. Britvic is listed on the London Stock Exchange under the code BVIC and is a constituent of the FTSE 250 index.